



Small Talk, Big Results Chit Chat Your Way to Success

By Diane Windingland

Small Talk Big Results. Paperback. Book Condition: New. Paperback. 76 pages. Dimensions: 7.8in. x 5.0in. x 0.3in. This book shows you exactly what one has to say to be more popular, persuasive and confident in any social situation. Brian Tracy--Author--The Power of Charm If you've ever been guilty of avoiding networking or attending any kind of event with the rationalization that you can't stand making small talk, you need to read this book! Page after page, Diane Windingland shatters the misconception that small talk is a negative thing and clearly explains how to use it in the right ways so it becomes a powerful tool capable of opening doors you never imagined possible. Ivan Misner, NY Times Bestselling author and Founder of BNI and Referral Institute Your success in business first depends on your ability to attract more prospects. This book provides a path and a plan for getting the ear of not just more prospects, but the right prospects. Mark LeBlanc--Author--Growing Your Business and Never be the Same Diane is on target! Small talk is a big way to personally engage with your customers. Dan Day--Author--Brandtender Marketing This book gives you what you need to make meaningful connections right from the start!...



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